

SIGNIA CAPITAL MANAGEMENT

SPECIALIZING IN SMALL & MICRO CAP VALUE INVESTING

Q1 | 2024

On September 30, 2020, Signia Capital Management became majority owned by portfolio managers Rich Beaven, CFA and Colin Kelly, CFA. Signia is built upon the belief that markets are inefficient, and that inefficiencies exist more often in smaller companies, allowing for fundamental investors to capitalize on those inefficiencies.

Q1 2024 Quarterly Summary:

For the first quarter of 2024 the Signia Small-Micro Cap Value strategy returned 10.37% (net) vs. 3.63% and 2.90% for the Russell Microcap Value and Russell 2000 Value, respectively. Our top contributor in the quarter was Seattle-based HomeStreet Bank (HMST). HMST is being acquired by Dallas-based First Sun Capital (FSUN) in a stock transaction valuing HMST at a 37% premium to the closing price on January 15th. We believe the combined entity has additional upside given its cost synergies, geographic deposit diversity, and higher net interest margin profile. Q1 results were also aided by positive stock selection in Basic Materials with Taseko Mines (TGB) up 55% and Equinox Gold (EQX) up 36.8%. Strong stock selection within the Industrials and Consumer Discretionary sectors also positively contributed, driven by Orion Marine (ORN) up 66% and Arhaus (ARHS) up 34.3%, respectively. The ebbs and flows of the market, combined with the inefficiencies within the Small and Micro cap space, continue to create opportunities for our strategy. We look forward to updating you at the end of Q2.

Performance:

	Signia	Russell Microcap	Russell 2000
March 31, 2024	Net of Fees	Value Index	Value Index
2024 YTD	10.37%	3.63%	2.90%
Trailing 1 Year	36.77%	18.96%	18.75%
*Trailing 2 Year	13.57%	-1.34%	1.67%
*Trailing 3 Year	13.17%	-0.70%	2.22%
*From Inception 9/30/20	31.21%	16.03%	16.87%
Total Return From Inception 09/30/20	158.77%	68.22%	72.58%

*Annualized

Top 10 Holdings (%) 03/31/2024

Arhaus	5.9%
Orion Marine Group	5.6%
HomeStreet	5.3%
Red Robin Gourmet Burgers	4.6%
Equinox Gold	4.5%
Taseko Mines	4.5%
First Internet Bancorp	4.4%
Ligand Pharmaceuticals	4.3%
TrueCar	4.1%
Yatra Online	4.1%

Sectors Weightings (%) 03/31/2024

Basic Materials	15.3%
Consumer Discretionary	22.4%
Consumer Staples	4.8%
Energy	11.9%
Financials	12.7%
Healthcare	9.3%
Industrials	10.1%
Real Estate	3.8%
Technology	4.1%
Telecom	2.1%
Cash	3.3%
Total Portfolio	100.0%

Portfolio Snapshot 03/31/2024

Current Number of Holdings	28
EV/EBITDA	11.6
Price to Book	1.7
Price to Sales	.78
Price to Cash Flow	14.8
L.T. Debt to Capital	28.3%
Price to Earnings (forward)	24.9
2024 Vs. 2023 EPS Growth	50.0%
Weighted Average Mkt. Cap (m)	\$870
Average Turnover (annual)	40-60%



SIMCOE SIGNIA SMALL-MICRO CAP VALUE COMPOSITE

<u>Total Return Performance</u>						<u>Annualized</u>			
						3-Year Std. Dev.	3-Year Std. Dev.		
		Simcoe Signia Composite Net of Model Fee	Simcoe Signia Composite Gross of Fees	Russell Microcap Value Index	Number of Portfolios in Composite	Simcoe Signia Composite Net of Model Fee	Russell Microcap Value	Total Composite End of Period Assets (USD)	Total Firm AUM End of Period Assets (USD)
2020	Q4	35.37%	35.71%	32.76%	5 or fewer	N/A	N/A	\$66,239,914	\$66,239,914
2021	Year	39.14%	40.54%	34.84%	5 or fewer	N/A	N/A	\$96,559,530	\$96,711,291
2022	Year	-6.20%	-5.26%	-16.69%	5 or fewer	N/A	N/A	\$77,887,296	\$77,887,296
2023	Year	32.71%	34.03%	8.86%	5 or fewer	23.34%	23.49%	\$95,761,208	\$95,776,607
2024	Q1	10.37%	10.65%	3.63%	5 or fewer	21.15%	21.78%	\$94,877,113	\$95,276,187

	<u>Annualized Performance</u>			<u>Annualized Std. Dev.</u>	
	Composite Net of Model Fee	Composite Gross of Fees	Russell Microcap Value Index	Composite Net of Model Fee	Russell Microcap Value Index
Trailing 1 Year	36.77%	38.14%	18.96%	19.61%	23.53%
Trailing 2 Year	13.57%	14.71%	-1.34%	24.46%	25.31%
Trailing 3 Year	13.17%	14.30%	-0.70%	22.27%	20.76%
Inception to Date	31.21%	32.53%	16.03%	24.71%	24.42%

Inception date is October 2020

Performance updated through March 31, 2024

* Past performance is not an indicator of future results. Please see the back of this page for Performance Presentation Disclosures

Performance Presentation Disclosures

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Firm. Simcoe Capital (dba Signia Capital Management) ("Signia") is defined as an independent investment management firm that is not affiliated with any parent organization. Signia is an equity manager investing primarily in U.S. traded securities.

Composite Description. The Simcoe Signia Small-Micro Cap Value Composite ("Composite") consists of all discretionary fee-paying accounts invested in diversified portfolios of U.S. Small Micro capitalization equity securities with the objective of maximizing total return. The basis for selection is to include all diversified equity portfolios with a mandate to invest in Small Micro capitalization value companies, with few tax or other constraints that would otherwise impede the objective of maximizing total return. The strategy typically includes 25-35 securities at any given time, and some of these securities may be less liquid with the potential for more price volatility given company size and portfolio concentration. Small-cap equity securities may be less liquid and subject to more price volatility than larger capitalization securities. The composite excludes portfolios with material restrictions imposed by the client that impair our ability to fully implement the intended strategy. The creation and inception date of the composite is October 2020.

Benchmark. The benchmark is the Russell Microcap Value Index. Signia selected this benchmark because the Russell Microcap Value Index is an unmanaged group of securities generally considered to represent the performance of the micro-capitalization segments of the U.S. equity universe. The structure and diversification across economic sectors of portfolios actively managed by Signia may be meaningfully different compared to the index. Index returns reflect the reinvestment of dividends but do not reflect the fees, brokerage commissions, or other transaction costs.

Calculations. Valuations are computed and performance reported in U.S. dollars. Results are calculated at a minimum of monthly and adjusted for external cash flows. Returns are calculated using a time weighted rate of return. Period returns are geometrically linked. Using beginning period market values, the Composite is asset weighted by aggregating assets and cash flows into a single portfolio. Trade date accounting is used. Securities are priced using end-of-day market prices obtained from Interactive Data. Returns include dividends, interest, and realized and unrealized gains and losses. Dividends are recorded on a cash basis. No leverage derivatives are used. The composite gross-of-fees returns have been reduced by all actual transaction costs incurred, but have not been reduced by investment management fees. Net-of-fees returns are presented net of a model fee of 1.00%. Model fees are deducted at a rate of 1/12th per month from the gross-of-fees composite returns. Policies for valuing investments, calculating performance and preparing GIPS Reports are available upon request.

Dispersion and Risk. The dispersion of annual returns is measured by the asset-weighted standard deviation across gross-of-fees portfolio returns for those portfolios that were included in the Composite for the full year. For periods presented where there are five or fewer accounts in the composite for the entire year, dispersion, and number of portfolios as of each year end are not presented. The three-year annualized ex-post standard deviation is calculated using the composite net-of-fees returns. It is not presented for the composite or the benchmark for periods where there are fewer than three annual periods of performance.

Fees. Signia's standard fee schedule is 1.00% of assets under management. Fees are negotiable and vary based on the size and type of the investment.

Past performance is not an indicator of future results.

To request a complete list and description of the firm's composites, please contact Colin Kelly at 509-789-8973 or colin@signiacapital.com.

*Source: Simcoe Capital, LLC dba Signia Capital Management, ICE Data Services and the Frank Russell Company. The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in our composite at the time you receive this report or that securities sold have not been repurchased. Our portfolio characteristics and sector weightings are based on a representative account and may not be indicative of this strategy's current or future investments. It should not be assumed that any of the holdings discussed herein were or will be profitable or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein. This information is shown as supplemental information only and complements the full disclosure presentation (fully compliant GIPS presentation). Past performance is no guarantee of future results.

