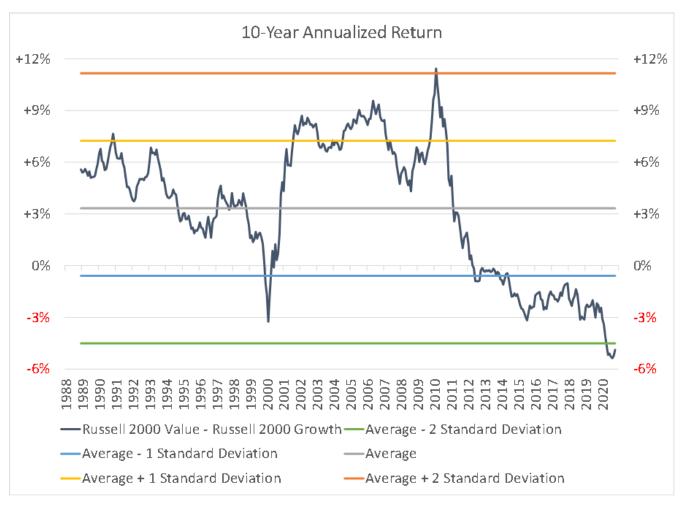
# SIGNIA CAPITAL MANAGEMENT

Historic Opportunity in Small-Micro Cap Value

### Small Cap Value vs. Small Cap Growth – Historic Opportunity

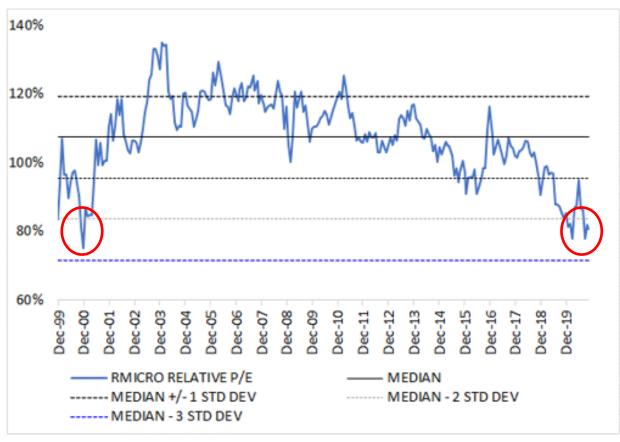
- Small Cap Value underperformance has reached extreme levels relative to Small Cap Growth
- Performance divergence of this magnitude has typically been a compelling entry point for Small Cap Value investors



### Russell Microcap vs. S&P 500 Valuation

#### Relative NTM P/E (ex-Banks)

• The last time microcaps were this inexpensive relative to the S&P 500 was the 99-01 timeframe



Source: Furey Research Partners and FactSet. Data as of 11/19/20. Relative to S&P 500. Includes companies with profitable estimates only. Uses medians. Excludes Banks.

## History Lesson: Small-Micro Cap Value Opportunity April 11, 2000

 In 1999-2000 Small Cap and Value were incredible laggards to Large Cap and Growth indices on a 1,3-, and 5year basis

Index name	04/11/2000	MTD	Last 3 Months	s QTD	YTD
Broad-market indexes					
Russell 3000® Growth Index	-1.25	-2.84	4.37	-2.84	4.25
Russell 3000® Value Index Large-cap indexes	0.57	1.56	3.28	1.56	2.28
Russell 1000® Growth Index	-1.14	-2.45	4.57	-2.45	4.50
Russell 1000® Value Index Mid-cap indexes	0.61	1.76	3.31	1.76	2.25
Russell Midcap® Growth Index	-2.60	-9.44	7.40	-9.44	9.68
Russell Midcap® Value Index Small-cap indexes	0.62	0.03	2.00	0.03	1.04
Russell 2000® Growth Index	-2.66	-7.86	1.54	-7.86	0.69
Russell 2000® Value Index	-0.06	-1.20	2.67	-1.20	2.58
Russell Microcap® Growth Inde>	<				
Russell Microcap® Value Index					
Index name	1 Year	3 Years	5 Years 10 Ye	ars	
Broad-market indexes					
Russell 3000® Growth Index	26.04	35.30	29.90		
Russell 3000® Value Index	4.30	18.77			
Large-cap indexes		18.//	20.63		
Large-cap indexes Russell 1000® Growth Index	24.87	36.55	20.63		
Russell 1000® Growth Index	24.87	36.55	30.97		
Russell 1000® Growth Index Russell 1000® Value Index	24.87	36.55	30.97		
Russell 1000® Growth Index Russell 1000® Value Index Mid-cap indexes Russell Midcap® Growth Index Russell Midcap® Value Index	24.87 3.80	36.55 19.83	30.97 21.08		
Russell 1000® Growth Index Russell 1000® Value Index Mid-cap indexes Russell Midcap® Growth Index	24.87 3.80 54.68	36.55 19.83 36.14	30.97 21.08 27.76		
Russell 1000® Growth Index Russell 1000® Value Index Mid-cap indexes Russell Midcap® Growth Index Russell Midcap® Value Index Small-cap indexes Russell 2000® Growth Index	24.87 3.80 54.68 2.34 42.15	36.55 19.83 36.14 12.63 23.01	30.97 21.08 27.76 16.01 17.84		
Russell 1000® Growth Index Russell 1000® Value Index Mid-cap indexes Russell Midcap® Growth Index Russell Midcap® Value Index Small-cap indexes Russell 2000® Growth Index Russell 2000® Value Index	24.87 3.80 54.68 2.34 42.15 10.98	36.55 19.83 36.14 12.63	30.97 21.08 27.76 16.01		
Russell 1000® Growth Index Russell 1000® Value Index Mid-cap indexes Russell Midcap® Growth Index Russell Midcap® Value Index Small-cap indexes Russell 2000® Growth Index	24.87 3.80 54.68 2.34 42.15 10.98	36.55 19.83 36.14 12.63 23.01	30.97 21.08 27.76 16.01 17.84		

 However, trailing 3 month and QTD returns indicated a rotation was potentially underway toward Small/Micro and Value

 Given extreme performance divergence over the past 3-5 years this emerging change
 in trend is just beginning and had runway to continue

Periods ending: April 11, 2000



### History Lesson: Small-Micro Cap Value Returns 7 Years Later- April 11, 2007

#### Periods ending: April 11, 2007

Index name	1 Year	3 Years	5 Years	7 Years
Broad-market indexes				
Russell 3000® Growth Index	9.43	7.17	5.25	-4.70
Russell 3000® Value Index Large-cap indexes	18.22	14.59	11.15	8.40
Russell 1000® Growth Index	9.78	6.98	4.95	-5.10
Russell 1000® Value Index	18.60	14.60	10.96	7.82
Mid-cap indexes				
Russell Midcap® Growth Index	9.84	12.22	10.86	0.12
Russell Midcap® Value Index	20.03	19.08	15.44	15.13
Small-cap indexes				
Russell 2000® Growth Index	6.07	9.09	8.77	0.21
Russell 2000® Value Index	14.50	14.55	13.43	16.14
Russell Microcap® Growth Index	3.56	5.24	9.77	
Russell Microcap® Value Index	12.22	12.07	16.51	

- Overvalued Growth stocks
   and Large Caps were challenged for the next 5-7 years.
- Small Cap and Value stocks returned to favor posting low to mid double-digit rates of return annualized over the next 3-, 5- and 7-year time frames. Significantly outpacing Large Cap and Growth.

- - Indicates Data Unavailable Due to Index Start Date

Source: Russell Investments Index Data

### Small-Micro Cap Value Opportunity Presently November 20, 2020

- A similar set up to April of 2000 today in Small Cap and Value
- Small Cap and Value have been incredible laggards to Large Cap and Growth indices on a 1,3-, and 5-year basis

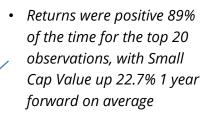
Periods ending: November 20,	2020					
Index name	11/20/2020	D MTD	Last 3 N	Nonths	QTD	YTD
Broad-market indexes						
Russell 3000® Growth Index	-0.59	7.96	5.5	58	4.54	28.59
Russell 3000® Value Index	-0.49	11.94	9.3	30	10.78	-2.77
Large-cap indexes						
Russell 1000® Growth Index	-0.65	7.53	5.1	4	3.88	29.15
Russell 1000® Value Index	-0.50	11.59	8.9	94	10.12	-2.63
Mid-cap indexes						
Russell Midcap® Growth Index	0.28	9.80	10.	80	9.94	25.24
Russell Midcap® Value Index	-0.41	12.67	12.	15	13.72	-0.88
Small-cap indexes						
Russell 2000® Growth Index	0.42	14.79	12.	75	15.66	20.15
Russell 2000® Value Index	-0.30	17.62	15.	19	21.82	-4.42
Russell Microcap® Growth Index	1.25	15.68	7.3	39	13.97	23.18
Russell Microcap® Value Index	0.07	17.08	14.	60	21.11	-2.99
Index name	1 Year	3 Years	5 Years	10 Year	s	
Broad-market indexes						
Russell 3000® Growth Index	34.23	20.70	18.46	16.64	ł	
Russell 3000® Value Index	0.89	5.41	8.00	10.38	1	
Large-cap indexes						
Russell 1000® Growth Index	34.76	21.29	18.87	16.92		
Russell 1000® Value Index	0.96	5.72	8.07	10.53		
Mid-cap indexes						
Russell Midcap® Growth Index	28.15	18.30	16.37	14.85	5	
Russell Midcap® Value Index	2.90	4.67	7.90	10.56		
Small-cap indexes						
Russell 2000® Growth Index	26.29	12.85	13.11	13.13	1	
Russell 2000® Value Index	0.37	1.31	6.92	8.52		
Russell Microcap® Growth Index	36.13	10.34	9.74	11.29		
Russell Microcap® Value Index	4.04	1.55 <	7.96	9.43		

- -Indicates Data Unavailable Due to Index Start Date Source: Russell Investments Index Data  Trailing 3 month and QTD returns indicate a potential rotation is underway toward Small/Micro and Value

 Given extreme performance divergence over the past 3-5
 years we believe this trend is just beginning and has runway to continue

# Small Cap Value Best Month on Record- Now What?

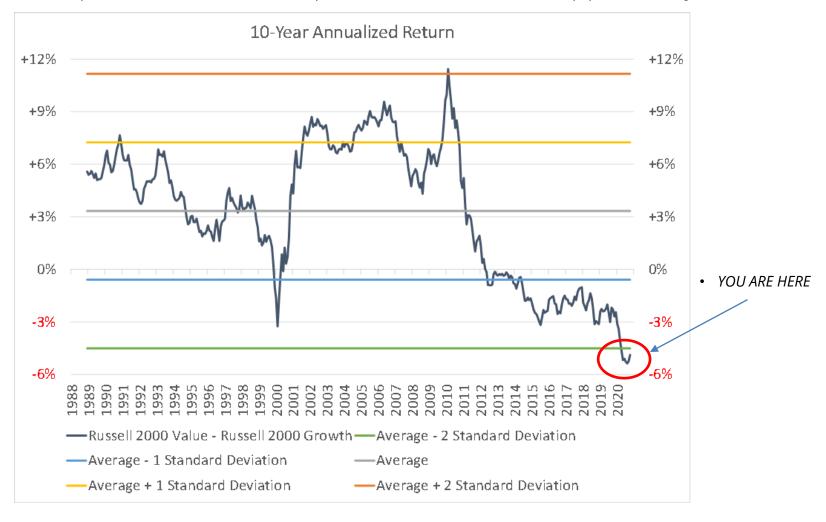
	F	R2000 Value		Forward Return			
			Return	1 Mo.	3 Mo.	6 Mo.	12 Mo.
Small Cap Value just posted	1	Nov-20	19.3%				
	2	Apr-09	15.9%	2.2%	13.6%	16.7%	52.4%
its best monthly return	3	Oct-11	14.4%	-0.2%	8.1%	11.5%	14.5%
	4	Nov-16	13.3%	4.1%	4.9%	1.2%	13.4%
	5	Apr-20	12.3%	2.9%	8.0%	12.4%	
	6	Oct-82	12.2%	7.4%	15.6%	36.8%	44.1%
Strong monthly	7	Jan-85	12.1%	2.1%	0.0%	7.1%	17.9%
performance for Small Cap	8	Jul-09	11.6%	4.7%	2.7%	10.6%	20.1%
	9	Jan-19	10.9%	3.9%	4.7%	2.4%	4.4%
Value has frequently	10	Feb-91	10.9%	7.0%	12.9%	13.7%	33.6%
produced positive returns	11	Dec-00	10.7%	2.8%	1.0%	12.7%	14.0%
1,3,6, & 12 months forward	12	Sep-10	10.7%	3.9%	15.4%	23.0%	-6.0%
	13	Jan-87	10.4%	7.1%	7.1%	14.2%	-10.2%
	14	Jan-79	10.2%	-2.5%	8.9%	18.3%	31.5%
	15	May-03	10.2%	1.7%	10.8%	23.0%	30.8%
	16	Aug-84	10.2%	1.3%	-0.5%	15.6%	20.8%
$\sim$	17	Apr-03	9.5%	10.2%	17.7%	30.6%	42.4%
	18	Jul-80	9.3%	5.2%	8.7%	12.7%	30.3%
	19	Apr-99	9.1%	3.1%	4.3%	-3.5%	4.4%
	20	Mar-09	8.9%	15.9%	18.0%	44.8%	65.1%
	21	Nov-04	8.9%	2.4%	0.4%	-1.1%	8.0%
		$\sim$	Average	4.3%	8.1%	15.1%	22.7%
			× % Pos	90%	90%	90%	89%



Source: Furey Research Partners and FactSet.

### Small Cap Value vs. Small Cap Growth – Historic Opportunity

- We reiterate that Small Cap Value underperformance has reached extreme levels relative to Small Cap Growth
- Performance divergence of this magnitude has typically been a compelling entry point for Small Cap Value investors



### Why Signia Small-Micro Cap Value

TEAM	
<ul> <li>Proven and Experienced Team: 20 years in the asset class</li> </ul>	

- Deep Knowledge of Portfolio Companies and Catalysts
- Track Record of Generating
   Targeted Return

OPPORTUNITY

- Inefficient Asset Class: Small to Microcap Value
- Liquid Private Equity Alternative
- Improved Transparency, Liquidity, Structure, Fees
- Limited Capacity: \$350M

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- Concentrated Small Micro-Cap Value Appears Timely
- Non-Benchmark Exposure: High Active Share
- Target Low to Mid Double Digit Annualized Return over 3 to 5 Year Period

\*\* Source: Signia Capital Management, LLC, Thomson Reuters Baseline and the Frank Russell Company. The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in our composite at the time you receive this report or that securities sold have not been repurchased. Our portfolio characteristics and sector weightings are based on a representative account and may not be indicative of this strategy's current or future investments. It should not be assumed that any of the holdings discussed herein were or will be profitable or that the investment performance of the securities discussed herein. This information is shown as supplemental information only and complements the full disclosure presentation (fully compliant GIPS presentation). Past performance is no guarantee of future results.

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